



Derek Thomson

Experienced Executive & Director

CORE EXPERTISE

•Strategic & Commercial Alignment:

Proven ability to define strategy, align stakeholders, and structure high-value commercial models for emerging technology, energy, and industrial businesses.

•Investment Readiness & Capital Structuring:

Led multiple capital raises, including \$30M for ASX-listed AnteoTech, and currently support green steel, low carbon liquid fuel and solar / battery businesses to prepare for equity and debt-based transactions.

•Project Development & Delivery:

Deep experience developing and delivering projects across bioenergy, low-carbon fuels, batteries, digital rail systems, automation, mining, and industrial optimisation.

•Energy & Decarbonisation Expertise:

Sector leadership roles across bioenergy, BESS, solar, wind, green materials, and alternative fuels. Strong understanding of supply chains, feedstock strategy, offtake structuring, regulatory frameworks and industry economics.

•Commercialisation & Go-to-Market:

Successfully commercialised advanced technologies, including rapid diagnostics and Li-ion battery materials, securing global distribution networks and major industry partnerships.

•Data, Digital & O&M Transformation:

Led major digital and automation initiatives for mining, transport, utilities and energy companies.

PROFESSIONAL & EDUCATION

- Non-Executive Director, HELP Enterprises (2018–2025)
- GAICD – 2024
- MBA – Macquarie Graduate School of Management
- Bachelor of Business (Finance & Accounting) UWS
- Certified Advisory Board Advisor

SUMMARY

I am a commercial and strategic executive with more than 25 years' experience leading growth, investment readiness, capital structuring, and project development across the clean energy, alternative fuels, digital operations, and broader industrial sectors. My career spans CEO, Director, and Advisory roles, with a strong record of transforming technology into commercial outcomes, preparing businesses for investment, and guiding complex projects from concept to delivery.



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CAREER SNAPSHOT

InterFinancial / Clairfield – Director, Clean Energy (2024–Present)

Lead investment readiness, capital strategy, and M&A for clean energy and decarbonisation clients. Built a \$20M revenue pipeline in first six months.

AnteoTech (ASX:ADO) – Chief Executive Officer (2019–2022)

Transformed a research company into a commercial operator across diagnostics and energy storage. Raised \$30M, delivered global distribution, and grew market cap more than ten-fold.

ATI Solutions Group – Director, Digital Transport (2015–2019)

Built east-coast operations, delivered major automation and operational transformation projects for BHP, ARTC and MTM.

RISC – GM Commercial & Eastern Australia/NZ Leader (2013–2015)

Led commercial, economic and investment analysis for large energy projects and major industrial users.

KPMG – QLD Energy & Natural Resources Leader (2010–2013)

Delivered 150% sector revenue growth; led key relationships with major CSG and mining clients.

IBM, Oracle, Capgemini – Senior Commercial & Technology Roles (2000–2010)

Delivered multi-million-dollar digital, supply chain, and operational transformation programs across mining, energy, transport and government.

Earlier Career – CFO, Time Inc. South Pacific

Led finance and commercial strategy for a \$150M media division.